

# Tesla to Speak at April 14 Westport Electric Car Club Meeting

## Tesla push for direct sales in CT

Will Nicholas, Government Relations Manager for Tesla Motors will be speaking at the WECC meeting on April 14.

**DATE: APRIL 14, 2016**

**TIME: 5:30 PM**

**LOCATION: DRAGONE CLASSIC CARS SHOWROOM, 176 POST ROAD WEST,  
WESTPORT, CT 06880**

Mr. Nicholas will be discussing the status of Tesla's efforts to get legislation passed that would permit Tesla (or any other EV manufacturer) to open stores in Connecticut, something that is not currently legal. Only dealers which are not owned by the automobile manufacturer are permitted to sell vehicles. Tesla has built a business model around selling directly to the consumer.

Currently, Tesla has a servicing location in Milford but no stores. As reported by the [Hartford Courant](#) in February of this year, Tesla would like to open 3 stores in the state and hire from 12 – 24 employees at each location. The Courant also reported that Tesla estimates generating \$1.68 million per year in sales tax revenue.

The closest Tesla stores to Fairfield County are currently located in White Plains, NY and Mount Kisco, NY.

Mr. Nicholas will also speak to some of Tesla's other recent initiatives such as the Model 3, which has generated over a quarter million pre-orders, and its Gigafactory lithium-ion battery production facility.

This meeting is open to the public.