

# **Tesla Stamford Service and Leasing Center Grand Opening**

## **Ribbon Cutting, Featuring Stamford Mayor Caroline Simmons**

With approximately 20,000 registered Teslas in CT and only one service center, this additional coverage will be welcomed by Tesla owners.

The new service center, located at 106 Commerce Road in Stamford, near the border with Old Greenwich, is a service and leasing center like the facility in Milford. There is a showroom. Leasing paperwork can be completed. And test drives can be arranged. There can be no discussion of costs, financing or anything else that falls under the label of "sales," as the franchise laws prohibit this and prevent Tesla from opening stores.

For leased vehicles, even though the paperwork can be completed in Stamford or Milford, vehicle delivery must occur at Mohegan Sun or Mt. Kisco, NY. (Where the delivery occurs is generally not up to the customer.) For customers leasing or purchasing a car from inventory, a lot of that inventory locally is stored at Mt. Kisco. The delivery experience between the two locales differs in that a vehicle delivered at Mohegan Sun will be registered in CT, whereas a Mt. Kisco delivery will come with a temporary NY registration and temp plates. Tesla will then transfer the registration to CT.

A welcome announcement came from Mayor Simmons when she revealed that the city will be converting its fleet to electric. And the project to install 12 dual-port, level 2 chargers in Government Center Garage will be moving forward.

As welcome as this is, we (and Tesla) know that the greater Hartford area is the biggest remaining need. The facility under construction in Springfield, MA, expected to open next year, will partially help.