

Buying a Fisker in Connecticut

Fisker Deliveries Commence

Fisker is the latest automaker using the direct sales model to begin deliveries. And like with Tesla, Rivian, and Lucid, they aren't allowed to open stores in CT. They also seem to be in the middle of working through their processes.

On its website, Fisker lists only 1 store location in the USA, Los Angeles, with planned future planned locations in New York, Arizona, Maryland, and Tennessee. There are a limited number of Tesla stores in New York but there are still franchise law related restrictions there, so it is not a given that this could happen quickly.

No word on whether they are contemplating the tribal land route.

We have been in touch with Fisker. They are making arrangements to deliver vehicles from nearby states, but we don't have a lot of specifics at this time. They offer the option to pick up your Fisker Ocean at your nearest Fisker Center Plus or Delivery Center. A Google Maps search did not reveal any nearby locations. Alternatively, concierge delivery is an option for an extra cost.

Fisker states that they will work closely with their customers to ensure a smooth experience in delivering and registering a vehicle. They have a Vehicle Admin team to help with these details. Temporary plates can be obtained if needed. New owners pay CT sales tax.

There have been no announcements to this point regarding a CT service center. They are offering mobile service.

The Fiskers are attractive looking vehicles and the pricing of the Ocean begins at \$37,499.

For readers of this blog who are taking deliveries of a Fisker vehicle in the near term, we ask that you reach out to us to let us know what the process was and how well it worked.

Fiskers are assembled in Austria and as such are not eligible for the Inflation Reduction Act EV incentive.

The photo at the top is from the Fisker press kit and, yes, that is a solar roof (SolarSky is the branded term), that can obtain an estimated 1500 miles of charge over the course of a year.

Currently, Fisker is not offering a lease, though they have a brand for it: the Fisker Flexee Lease. Details will be made available in the coming months.

This is a developing story and we hope to have more details and delivery experience reports over the next several months.